Memo 4C-3/223

1978-06-15

To: Distribution (Identical copies were distributed at the Paris
                Data Centers Meeting 78/6/23)

From: H. D. Lemmel   *Lemmel*

Subject: Cinda-price

The preliminary Cinda price quoted earlier this year served
primarily the purpose of providing advance information for the
budgeting.   An accurate price quotation is not yet possible because
the influence of the present Cinda improvement program on the volume
of the book file is still uncertain.

Number of pages:

Cinda 76/77	1962 pages with Cinda entries	
	+ 104 pages text and dictionaries	
Suppl. 1	200 + 76 pages	
Suppl. 2	264 + 76 pages	
Suppl. 3	402 + 76 pages	

3160 pages price $ 86.- = 2.72 cents/page

Estimate:

1979	2680 pages
1980	770 pages

3450 pages (very preliminary! p.t.o.)

Clearances: W. Dietl, J.J. Schmidt

Distribution:

1. S. Pearlstein, NNDC
2. H. Derrien, CCDN
4. V.N. Manokhin, CJD

cc. H. Goldstein

NDS: P.M. Attree   J.J. Schmidt
      G. Lammer   O. Schwerer
      H. D. Lemmel   P.M. Smith
      H. Marin-Guzman   3 spare copies
      K. Okamoto

This would correspond to a volume increase of 10%. In addition a cost inflation of about 7% per year must be assumed plus the changes in the Dollar-Schilling exchange rate. With the present exchange rate of 1$ = 14.95 AS and the above price estimate, a Cinda price for .1979/80 of 115$ seems to be realistic, corresponding to 3.33 cents/page. This would have to be adjusted in particular for changes in the $/AS rate.

The Paris data centers meeting should decide upon the cut-off date of the archival issue. Based on this decision page number estimates must be deduced.

Since long-term page estimates and cost inflation estimates are hardly possible, the Agency would prefer to quote, as for Cinda 76/77, a subscription price for the first two-years cycle of 1979/1980, and then separate prices for each annual issue of two supplements per year.

The Agency would much prefer to keep the present publication dates in Spring and Fall. In particular, a postponement of the archival issue by a month would cause a collision with the June issue of the semi-annual INIS indexes.